



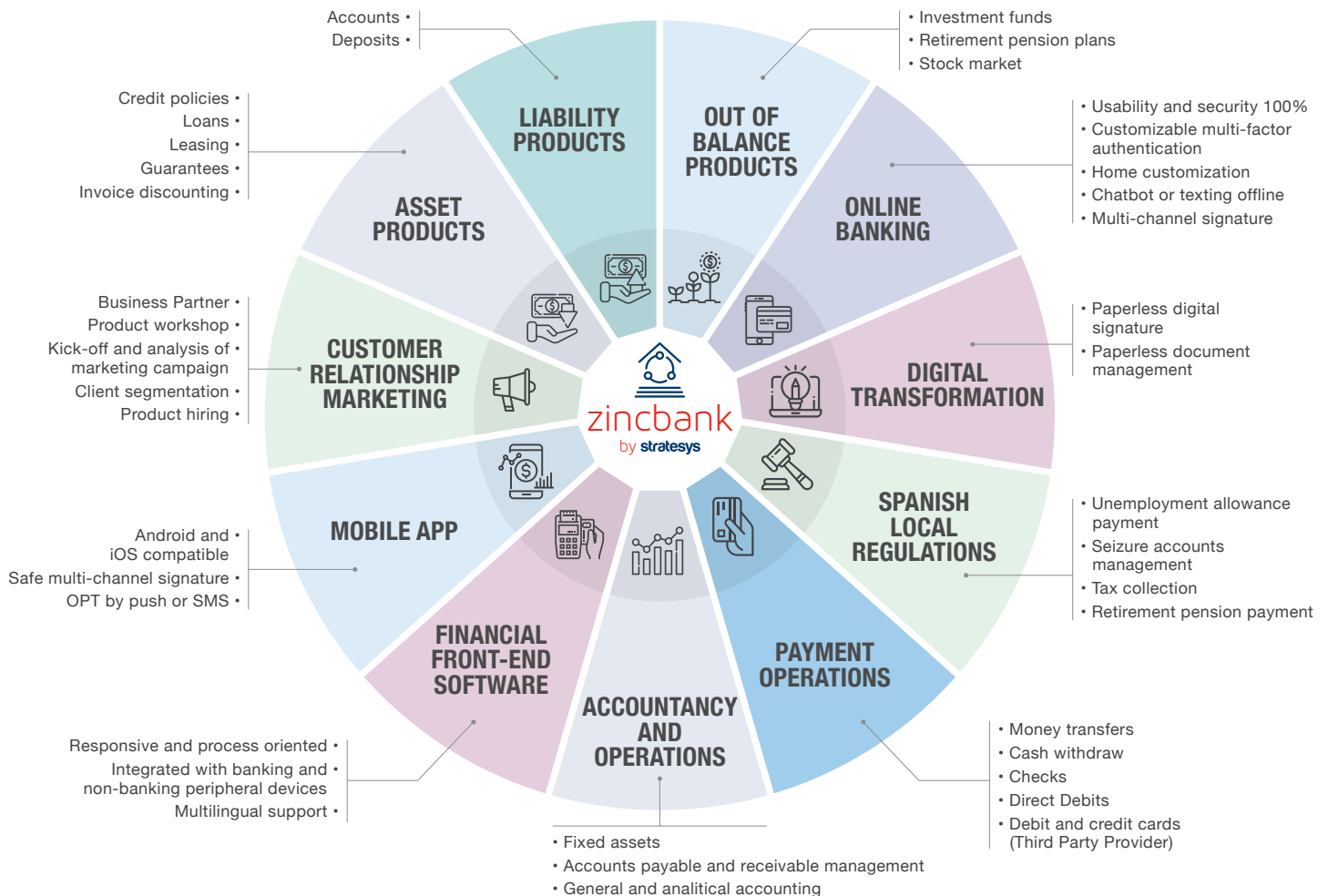
zincbank
by **stratesys**

OMNICHANNEL BANKING SOLUTION

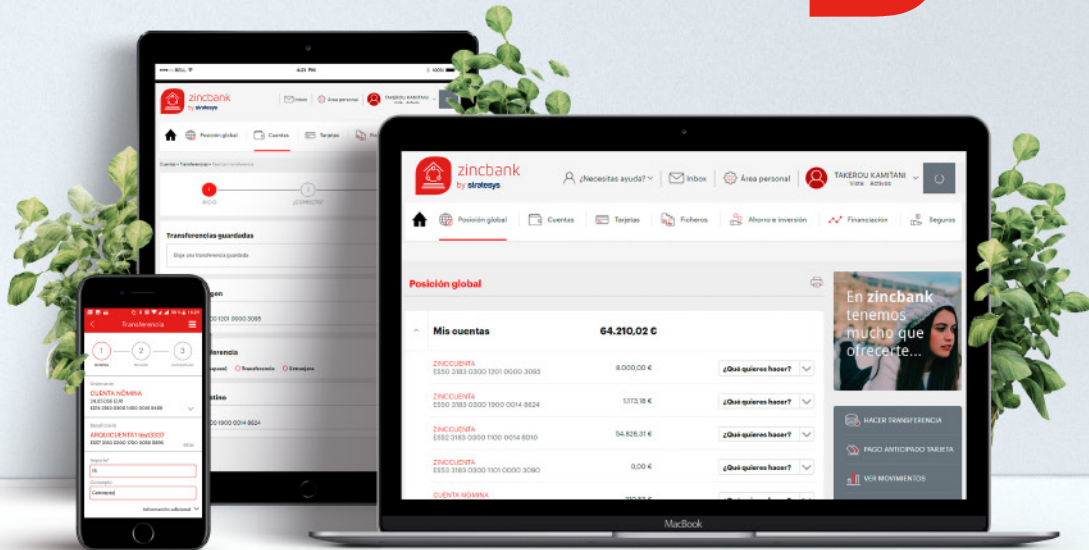
END-TO-END SAP BANKING

ZincBank is an omnichannel platform that offers an end-to-end solution to support every business operation within the bank industry, based on SAP technology. It offers banking services focused on the customer, in a hyper-regulated and fast-evolving technological context

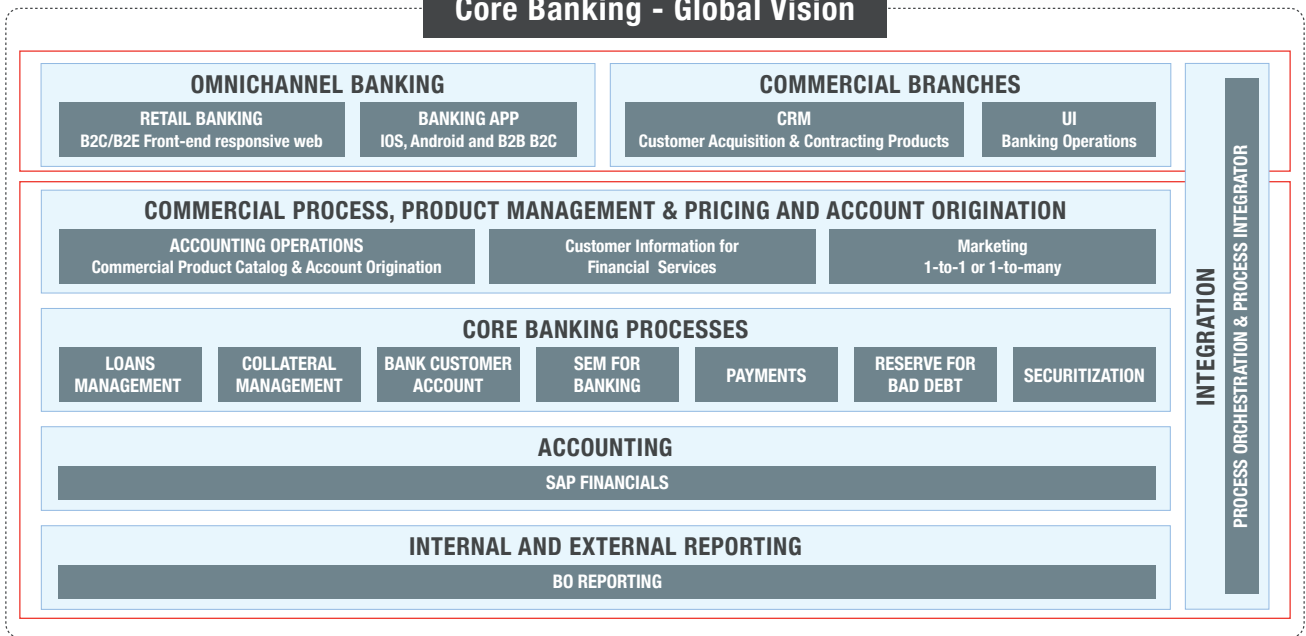
MODULES



Digital core banking that supports all business operations within the bank industry



Core Banking - Global Vision



Functional Areas

- Client, commercial CRM, marketing and product workshop
- Liability products, asset products and associated guarantees
- SEPA credit transfers, SEPA direct debits, checks and debit/credit cards
- Out of balance products
- Accountancy and associated process
- Local regulation for the spanish market
- Multi-axis profitability system
- Management of default and delay in payments
- Money laundering
- Support to all commercial channels



Disruptive Product Workshop Model

Workshop product allows to separate decision-making from business units to launch new products. It enables pricing definition based on customer features, product features or commercial structure. It bears the concept "product bundle" and controls the fulfillment of the customer contract agreements.

EXCLUSIVE PROPOSAL

✓ Lowering time to market product launch






✓ Customization of commercial offers

✓ Simplification and optimization in banking product management

Key Aspects

 Omnichannel business operations	 Completely adaptable to new backend operations	 Real-Time Banking through HANA data base, where transactional data coexist with reporting data in real time, there is no need of a datawarehouse.
 Paperless bank and digital biometric signature	 Based on SAP technology, world leader software company	 Support to every access channel to the platform: Internet and Mobile banking, Back-office, Headquarters, Partners
 Multicurrency and multilingual	 Roll-out all over the world, escalation to local regulations	

Benefits

 <p>Client-centered banking, based on customization of marketing strategies</p>	 <p>Complete matching between batch and online processes, operations allowed 24/7</p>	 <p>Reporting to local institutions</p>	 <p>Continuous support of new regulations along with SAP supplier</p>	 <p>Massive cost savings due to th improvement on effectiveness of business processes</p>
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Technologies

Customer Experience



OPTIMAL EXPERIENCE GUARANTEED THROUGH RESPONSIVE WEB TECHNOLOGIES

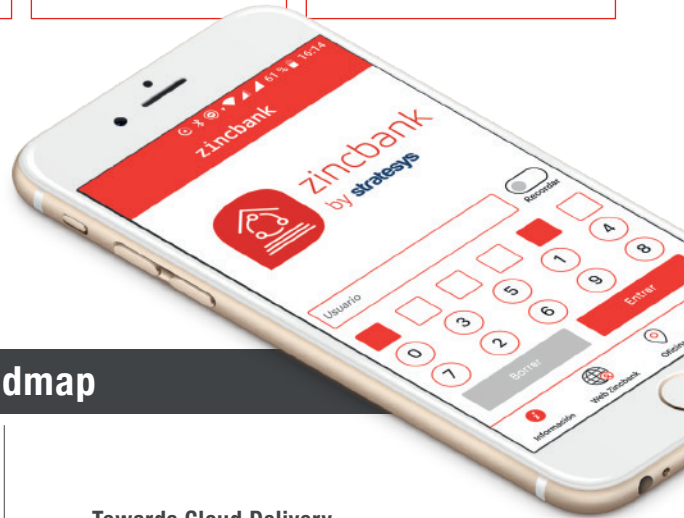


BUSINESS CONTENTS ADAPTED TO ALL DEVICES DEPENDING ON THE USER

- Savings in issuance costs, management and storage
- Guaranteed authenticity with absolute legal validity
- Quick contracting processes, from anywhere, at any time



- High speed transactions thanks to in memory based data
- Data management through multi-layer storage
- Real-time reporting and visualization
- Process and analysis of predictive data, flow graphics and time series in order to obtain responses to any business question



Roadmap



Towards Cloud Delivery

- SAP cloud platform certified
- Allows non-SAP cloud (IBM, Microsoft and Amazon)
- Scalability and orchestration through Docker / Kubernetes



Open banking

- Development of APIs for Third Party Providers
- AISP and PISP development from PSD2
- Simplicity and global vision of the financial status
- Creation of Alert systems
- Operating and authentication safety



Towards Artificial Intelligence (AI)

- AI can be used for Chatbot channel interactions
- Faster customer interaction, lower user intervention

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BANKING & INSURANCE EXPERTS

The financial sector must face the **new business models** originated in technological disruption. Additionally, this sector must face the typical challenges derived from the recent and profound crisis: Cost reduction, improvement of risk management, increase in operative efficiency, etc. Finally, it must comply with the ever-growing regulations and laws that rule the sector.

With the strategic support of our partner SAP, we offer **exclusive solutions** that respond to the main issues that the Banking Sector must face nowadays.

SAP Leaders

We are a reference company in the **SAP** ecosystem, positioned in the TOP ranking of partners every year and with international alliances in several countries and partnership models: Services, Education, Value Added Reseller, Recognized Expertise, Hosting Services, Outsourcing Operations, Application Management, Partner Center of Expertise, etc.



The only partner in Spain certified in all vertical solutions of SAP products for the financial sector

“THE FINANCIAL SERVICES DIGITAL TRANSFORMATION REVOLUTION IS UNDERWAY... GET READY”



SAP Partner Excellence EMEA AWARD
INNOVATION

SAP Core Banking Implementation

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MULTINATIONAL COMPANY SPECIALIZED IN DIGITAL SERVICES

58M€
REVENUE

400+
CLIENTS

900
PROFESSIONALS

300%+
GROWTH IN THE
LAST 10 YEARS

1000+
PROJECTS

8
COUNTRIES WITH
LOCAL PRESENCE

We accompany our clients on their road to digital transformation and we help them achieve their objectives through the development of technological and business solutions

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