



welcome sourcing  
by **stratesys**

**SAP®** Qualified  
Partner-Packaged Solution

# BEST SOLUTION FOR INDIRECT PROCUREMENT MANAGEMENT



## WELCOME SAP Ariba, WELCOME SAVINGS

Welcome Sourcing facilitates and empowers the management of strategic procurement in your organization  
Improves communication with suppliers and optimizes and simplifies the activities of the indirect procurement process

### Features

- Collaborative environment between buyers and sellers
- Simplified on-boarding process for suppliers
- Powerful dashboards and analytics reports
- Quick and easy to implement
- Standardized integration with SAP (native) and non-SAP Backend

SAP Ariba

**WELCOME SOURCING WILL ENABLE YOUR ORGANIZATION TO SAVE COSTS DERIVED FROM INDIRECT STRATEGIC PROCUREMENT**



SAP Ariba Network

**3.1** Million  
Trading Partners

**270+** Million  
Transactions

**~US\$1,5** Trillions  
Spend

### Benefits



#### Savings

Cost reduction based on efficiency improvement and greater capacity to manage sourcing processes



#### Control

Improves Spend Control using standardized strategic sourcing KPIs



#### Communication

Common framework for exchange of information with suppliers, preventing the use of calls and emails



#### Auditable

Facilitates compliance based on traceable processes and homogeneous documentation of indirect purchase events



#### Accelerate

Reduces time to market needs through standardized and simplified procedures



## OUR VALUE PROPOSITION

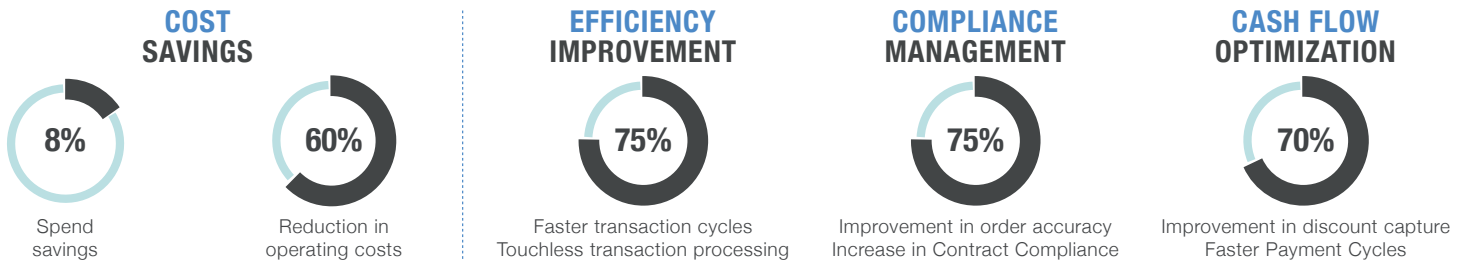
### Basic Package

- ✓ **Pre-configured Processes**  
Welcome Sourcing includes a preconfigured template and workflow for main purchase categories
- ✓ **Complementary Reporting & KPI's**

### Powered Package

- ✓ **Advanced Integration Monitor**
- ✓ **eLearning Supplier Onboarding**
- ✓ **Executive Dashboard**

## Package based on standard solution **SAP® Ariba® Sourcing**



## stratesys GLOBAL EXPERTS IN SAP ARIBA SOLUTIONS

### eProcurement Excellence Center

- Certified Partner in all SAP Ariba required certifications
- Cloud Procurement Solutions acknowledgement in Spain SAP Ariba Partner
- Acknowledgement in Brazil SAP Recognized Expertise 2018 in Cloud Procurement
- SAP Ariba acknowledgement: LATAM Best Partner Practice SAP Ariba Brazil award - 2017



**SAP Quality Award 2018**  
**INNOVATION CATEGORY**  
SAP Ariba Strategic Sourcing

Want to know more? Contact us! [www.stratesys-ts.com/welcome-sourcing](http://www.stratesys-ts.com/welcome-sourcing)



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